













# PART 01 **About us**

#### **Business Sectors**

#### 01 Water Treatment Chemicals

- Phosphonates scale and corrosion inhibitors, chelating agents
- Polycarboxylic acid dispersants, water-based dispersants
- Biocides
- Green chelating agents, etc
- Phosphorus Trichloride(PCl3),
   Phosphorous Acid (raw materials)

#### 02 Chlor-Alkali Series Products

- Liquid caustic soda 32% & 50%
- Liquid chlorine
- Hydrogen

#### 03 New Energy Series Products

- Lithium Iron Phosphate (LFP)
- Chloroethylene Carbonate(CEC)
- Vinylene Carbonate(VC)

#### 04 Electronic Chemicals

- Phosphonates & Salts
- Electronic Grade Polymers
- Other Products

## PART 02 Products & Applications

#### **Main Application**

**Industrial** Water **Treatment** 

Reverse **Osmosis** 

Oilfield Water **Treatment** 



Construction **Additives** 

**Agriculture** 

**Detergent Chemicals** 

**Powder** 

**Dispersant** 



**Textile &** Dyeing





#### **Water Treatment Chemicals**



Phosphonates & Salts 367,500 MT

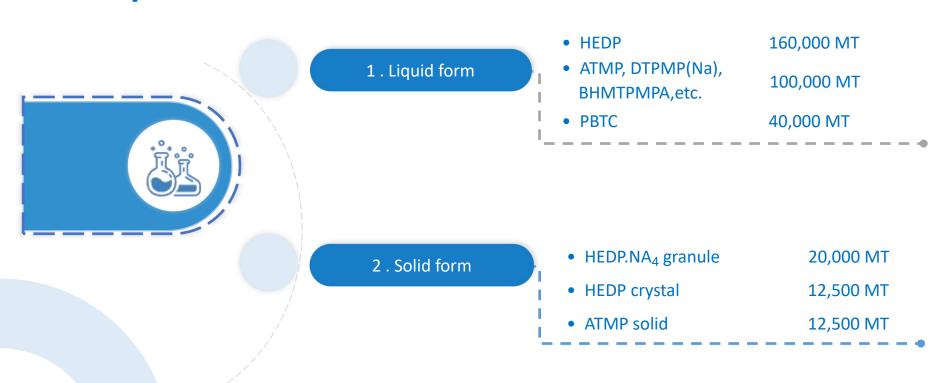
Polymers 218,500 MT

Biocides 40,000 MT

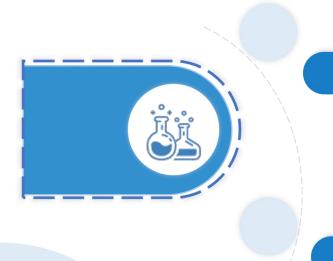
**Green Chemicals 95,000 MT** 

**Electronic Grade Products** 

#### **Phosphonates & Salts**



#### **Polymers**



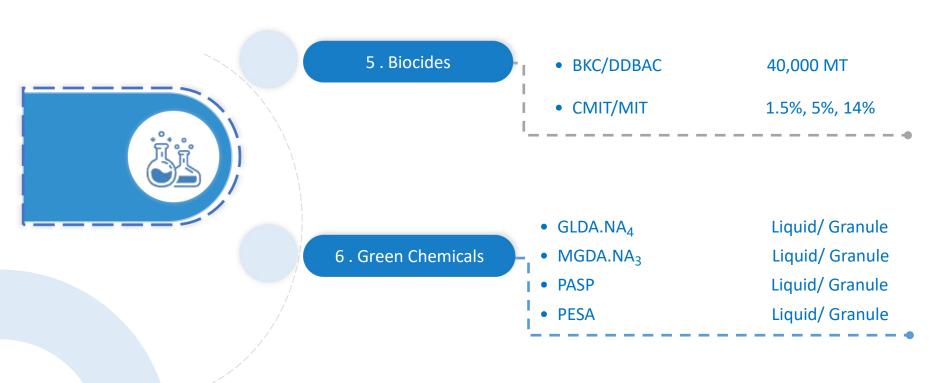
3. Liquid form

- PAA(S) 70,000 MT
- AA/AMPS Copolymer 30,000 MT
- HPMA 20,000 MT
- TH series(TH-1000, 2000, 3100 etc.)
   Homopolymer/Copolymer/Terpolymer
- Customized and OEM production of various polymers with different molecular weights

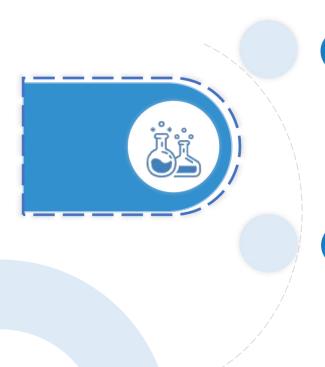
4. Solid form

- PAAS granule & powder 10,000 MT
- MA-AA.Na granule & powder 10,000 MT

#### **Biocides & Green Chemicals**



#### **Electronic Grade Products**



7. ppb Grade
Electronic Products

- Electronic Grade HEDP
- Flectronic Grade FDTMPA
- Electronic Grade HCL
- Customized R&D and production of various grades of electronic chemicals

8. Other Products

- Phosphorous Acid and crystal 60,000 MT
- Acetyl Chloride 60,000 MT

#### **Blending and OEM services**

03

- Implement unique code management for each product formula of each customer in ERP system,
   automatically transmit it to the production control system, achieve automatic feeding and reporting,
   accurately meet the personalized needs of customers.
- Sign NDA with customers, and sign the same with all relevant personnel internally to ensure the security of customer and formula information.

Information management is adopted. Information isolation is carried out among sales, R&D, production, testing, storage and logistics through access control during internal circulation.

# PART 03 Our Advantages

#### **Our Advantages**





Sustainable supply capability



R&D technical strength



Information & intelligent management

#### **Our Advantages**

The continuous intelligent production has less investment and manpower, low energy and material consumption, which makes the cost of general products low.

Continuous R&D of new products and improvement of the process, the personalized needs of customers can be quickly met, high-end products continue to produce.

The company has thousands of customers, with the top 10 customers account for 20%. The concentration of major customers is low, and it has a large number of high-quality small and medium-sized customers, which brings the company strong ability to resist market fluctuations risk.

#### **Sustainable Supply Capability**

- We have accumulated rich experience over the years, which enable us to predict market trends accurately, react quickly, and make prompt decisions. When the market experiences abnormal fluctuations, we can quickly grab RM to ensure market supply.
- We maintain a good, stable & long-term cooperative relationship with suppliers. When shortage or extreme situation of RM happens, the suppliers will gurantee Taihe's supply in priority.
- The Management Decision-Making Committee makes overall arrangements for supply, production and sales to ensure customer needs can be quickly responded to at the corporate level.
- We have good government and public relations resources. When facing emergencies, we can mobilize all available social forces to ensure production and logistics smoothly.

#### **R&D** and Technical Strength

#### **R&D Team**

We have an R&D team with more than 120 members, incl. 5 Postdocs, 2 Ph.D., 60% Masters, have established an innovative talent team led by technical leaders and supported by core research staff.



#### **Research Scope**

Research scope covers green products and processes, new energy materials, flow redox cell, biological fermentation, electronic chemicals, etc. In 2023, there were 117 ongoing projects, 89 newly approved projects, and 47 completed projects.

#### **R&D** and Technical Strength

#### **Rapid Innovation**

The chairman serves as the chief engineer, who can mobilize various resources, supervise research and development progress, accelerate the output of innovative achievements, and realize rapid acquisition of new products and technologies.



#### **Customer Demands**

Organize meetings with relevant dept. & technicans to discuss customers' demands promptly, determine product analysis & process route, which can meet market needs accurately and efficiently.

As a **National Enterprise Technology Center**, main experiments and testing instruments are as follows:





500 Megahertz

400 Megahertz

2 Sets of Full Digital Superconductivity NMR (Nuclear Magnetic Resonance Spectrometer)



Mass Spectrometer (Two Dimensional Liquid Phase Quadrupole Flight Time)



Mass Spectrometer (Two Dimensional Liquid Phase Triple Quadrupole)



Mass Spectrometer (Gas Chromatography Quadrupole)

**3 Sets of Mass Spectrometer** 







Thermofisher Apreo 20
FESEM
(Field Emission Scanning Electron
Microscope)

Fischione Model 1061
Ion beam cutting polishing system

Bruker Micro-Raman







ICP MS ICP OES
(Detection of metal ions in PPB grade) (Detection of metal ions in PPM grade)

ICP OES (Detection of metal inos in PPM grade)

3 Sets of ICP (Inductively Coupled Plasma)



PROCES DO NOT TOUCH

Ion Chromatograph

Simultaneous Thermal Analyzer





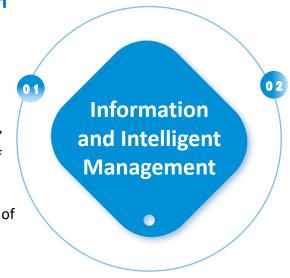
Laser Partical Analyser

8 sets of HPLC & 15 sets of GC

#### **Information and Intelligent Management**

#### Whole-process Information Management

Combined ERP with production Auto-Control System to realize automatic ordering, production scheduling, feeding, reporting, inspection and checking out of products, achieved whole-process information and intelligent management of the entire business flow from customers' demands to goods delivery



#### **Intelligent Control System**

The continuous production process, combined with nearly 5,000 sensors and advanced algorithms, realized the automatic, intelligent and unmanned production

### PART 04 Enviroment, Social, Governance

**ESG** 

#### Safety

We adhere to the concept of intrinsic safety, utilizes automation, unmanned, and intelligent methods to achieve intrinsic safety design.

The Safety Information System has realized AI
dangerous behavior analysis & alarm, personnel
location, special work permission, risk grading control
and hazards assessment & management.

We have built its own fire station, with 8 fire engines and 18 full-time firefighters.





#### **Environment Protection**



Hundreds of thousands of tons of fine chemical achieved zero water discharge for more than ten years.



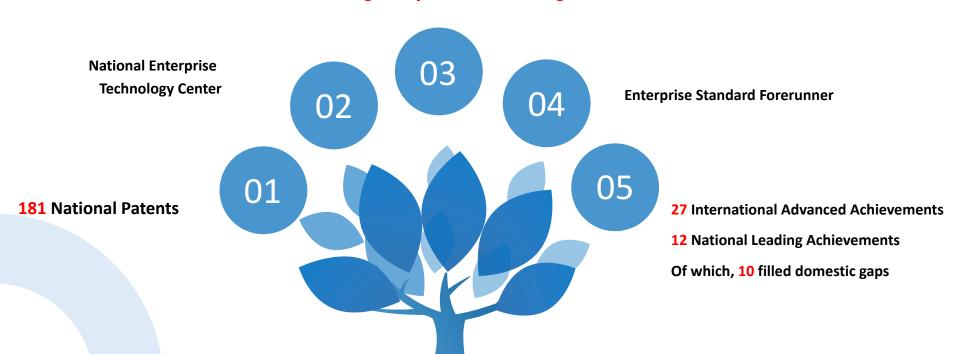
Green Production Process: Green & environmental friendly process is considered at the stage of pilot production, dedicate to the R&D of bio-based, readily & easily biodegradable products.

#### Green Energy:

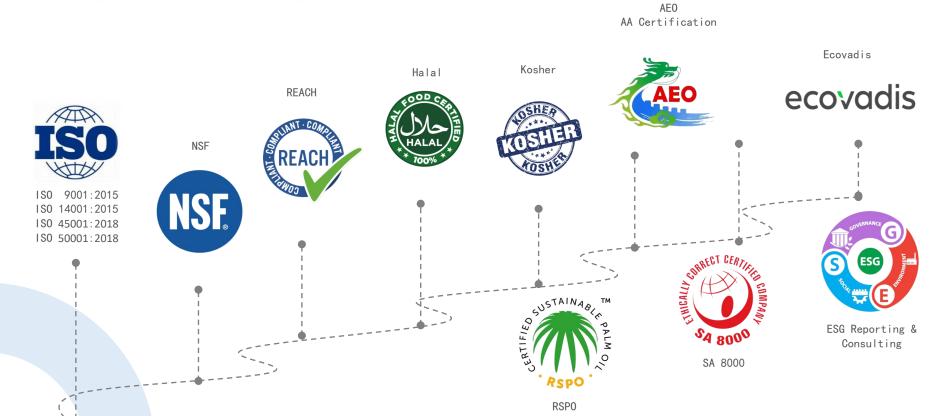
- ✓ Utilizing photovoltaic and hydrogen in power & heat generation;
- ✓ Using green electricity in some production;
- ✓ Product Carbon Footprint Certificates available;
- ✓ Rated as provincial-level green factory;
- Provincial Model Unit for Clean Production.

#### **Honors and Certificates**

National Champion of Single Project Manufacturing



#### **International certification**



# PART 05 **Plant View**





















